



Innovation Growth Lab Global Conference 2017

by **nesta**

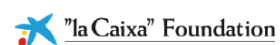
13-14 June 2017
Barcelona

 @IGLGlobal | #IGL2017

 IGL2017 | IGL2017

In partnership with:

Ewing Marion
KAUFFMAN
Foundation





Innovation Growth Lab Global Conference 2017

by **nesta** 

13-14 June 2017
Barcelona

 IGL2017 | IGL2017  @IGLGlobal | #IGL2017

Introduction

- **Galicia:** NW corner of Spain, 6% of the country and the longest coastline.
- **Most important sectors:** wood industry and food industry.
- **Other sectors:** automotive industry, naval industry, renewable energy and biotechnology.
- In this context, the Galician government is **diversifying the Economy** through the **aeronautical sector**

The Civil UAVs Initiative

- **A strategic initiative** led by Galician government with the participation of all departments.
- **Objectives:**
 - Socio-economic objectives: Increasing regional economic growth in Galicia
 - Innovation policy objectives: RIS3 includes development of aeronautical sector.
 - Functional and technical objectives: Increasing the efficiency and effectiveness of public services provided by Galician Government based on UAVs.



Innovation Growth Lab
Global Conference 2017



WING WARRIOR
KAUFFMAN
Foundation



COTEQ

la Caixa Foundation



Budget and Financing

- **Total budget:** 150M€, 50% public funding & 50% private funding.
- **Public budget:**
 - 40M€ for Pre-commercial Procurement (PCP) dedicated to R&D program. Phase I
 - 10M€ infrastructure. Phase I
 - 24M€ for Public Procurement Innovation (PPI), dedicated to innovation/solutions program. Phase II
- **Private funds**
 - 75M€ for the R&D Common Program. Phase I



Innovation Growth Lab
Global Conference 2017



WING WAI ON
KAUFFMAN
Foundation



COTEQ

la Caixa Foundation



Instruments

- **Pre-commercial Procurement (PCP)** for the selection of 1-2 strategic partners to develop a common R&D program.
- **Public Procurement Innovation (PPI)** to achieve new solutions for the improvement of public services through UAVs.
- **Innovation Partnerships.**



Innovation Growth Lab
Global Conference 2017



Wing Woan
KAUFFMAN
Foundation



COTEC

la Caixa Foundation



Authorities and roles

- **Financing authorities:** European Commission (ERDF), Spanish Ministry of Economy, Industry and Competitiveness, 2 regional agencies (Gain, Igape).
- **Initiative management:** Galician Innovation Agency (Gain).
- **Implementing actors:** Spanish National Institute for Aerospace Technology (INTA), private actors selected through PCP (Indra and Babcock).
- **Contracting authorities:** Galician Government and INTA.
- **Technology users:** all the departments of the regional government.



Innovation Growth Lab
Global Conference 2017



WING WAI HO
KAUFFMAN
Foundation



COTEC

la Caixa Foundation



Practical case: the PCP Contract

- Regulating documents:
 - **Request for Information** (RFI).
 - **Request for Proposals** (RFP).
- Questions to discuss:
 - How to attract big aerospace companies to bid in this process?
 - How to receive a proposal with real impact in the region?



Innovation Growth Lab
Global Conference 2017



WING WAI HO
KAUFFMAN
Foundation



COTEC

la Caixa Foundation



Thank you for your attention!

